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CAREERSCOPE 2001

CareerScope 2001 will be taking place on October 4, 2001 in the Squires Student Center on the Virginia Tech campus. CareerScope provides an excellent opportunity for employers and students to meet one another. CareerScope benefits employers by allowing them to speak with hundreds of students one-on-one to evaluate employment potential. It also allows employers to interact with students who have the technical, communication, problem-solving or interpersonal skills that organizations are seeking. It is possible for employers to meet candidates for permanent, intern, seasonal or co-op positions. Employers have the opportunity to promote their companies to students from the College of Agriculture and Life Sciences as well as the College of Natural Resources. There is also an opportunity to talk with the faculty of both Colleges to discuss company needs as well as to learn more about the curricula of the particular majors offered.

In addition to the day of meeting students and accepting resumes on October 4, 2001, there are several other events planned. There is a light fare reception on October 3, 2001 at the Four Points Sheraton from 5:00 pm to 7:00 pm for all participants of CareerScope. There will be student representatives from the Agriculture Club Council, Natural Resources Curriculum Club, and faculty in attendance who are looking forward to talking about their programs to companies.

After CareerScope on October 4, there will be a reception sponsored by the Center for Forest Products Marketing and Management for all Center members, faculty and students. This will give our members an additional opportunity to speak with students and faculty in a more informal environment.

On October 5, 2001, Center members will have the opportunity to interview students at the Forest Products Center. The staff at the Center will make arrangements for Center members to have a private room in which to

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INTERNSHIPS AND CO-OPS

In today's job market it is becoming more and more difficult to find highly qualified employees who will help their employer continue to be competitive, especially in the emerging global market. It is becoming more and more important to hire employees with prior experience, who have proven that they are capable of doing a good job for their employers. Often, a good education is not enough to ensure that once a person is hired, they will perform up to standard and beyond.

Internships and co-ops are a way to provide students with an opportunity to work in an industry while completing their education. This enables industry to hire well-rounded employees once their formal education is completed.

There are several other benefits to employers providing internships and co-ops to students. They provide pre-professional personnel who are relatively less expensive than professional staff, but are highly effective and motivated. They also meet the seasonal needs and release professional staff from work that can be delegated. It is possible for a company to hire an intern as a permanent employee upon graduation. Companies have the opportunity to "try out" prospective employees. They also benefit from the strong work ethic of the students of the Department of Wood Science and Forest Products. Our students are top-notch students who understand the industry.

If you are interested in setting up an internship with your company, please contact Joanne Buckner at (540) 231-5876 or by email at ctrfpmjo@vt.edu or Tracee Radford at (540) 231-4406 or via email at tradfor@vt.edu. If you already have an established internship with your company, CareerScope will be an excellent opportunity to meet some of the students that are available. You may also send your internship announcements to Joanne Buckner who will distribute those to the students.



Center Focus

Published Quarterly By
The
Center for Forest
Products Marketing and
Management

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Forest Products
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 Tech


CENTER WELCOMES NEW DEPARTMENT HEAD



On May, 1,2001, Dr. Paul A. Winistorfer assumed the role of Department Head for the Department of Wood Science and Forest Products at Virginia Tech. Dr. Winistorfer replaces Geza Ifhu, who worked with the department for 35 years.

Paul most recently was Director of the Tennessee Forest Products Center at the University of Tennessee in Knoxville. He served on the Tennessee faculty for 16 years teaching a variety of forest products courses and conducting research in wood-based composites. He was an award winning teacher and researcher at the University of Tennessee.

Paul is originally from Iowa and educated at Iowa State University with a PhD degree in Forest Products. As department head, Paul has fiscal and managerial responsibilities for our entire

department of Wood Science and Forest Products. Dr. Winistorfer was recently elected vice-president of the Forest Products Society and will assume the role of President of that organization in a year. You may reach Paul via email at Pstorfer@vt.edu or by phone at (540) 231-8853. 

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interview students. Center staff will work with all interviewers to ensure that they have everything that they may need to have a successful day interviewing our students.

There are several methods of registration for CareerScope 2001 this year. One method is to register on-line at www.cnr.vt.edu/cnrcareer. There is a price reduction for those companies choosing to register on-line. If a Center member would rather register via mail or fax, they can send their information to Sharon Williams, coordinator of the event, or to Tracee Radford at the Center for Forest Products Marketing and Management. If a company requires an invoice, it is possible for Career Services to generate one for the records of a company.


The staff at the Center also requests that all member companies attending the event, please RSVP on the enclosed form if you are planning to attend the reception on the evening of October 4. The staff also would like to know if you will be

GET YOUR HOTEL RESERVATIONS NOW!!

Space is LIMITED....

Call the Four Points Sheraton Hotel
540-552-7001

To receive the reduced rate of \$81
(single or double occupancy) mention
Forest Products-CareerScope

students on Friday. There are a limited number of rooms available, though the staff try to provide rooms to all those that request one. If your company needs a room, please let Joanne Buckner (ctrfpmj@vt.edu) know as soon as possible. 



Calendar of Events

Department of Wood Science and Forest Products

Virginia Tech

<http://vtwood.forprod.vt.edu>

September 11

10th Annual Rough Mill Operations Workshop

This program will concentrate on the practical techniques and procedures regarding yield, quality, efficiency, technology, and processing considerations in rough mills and lumber cut up operations.

September 19-20

Selling Forest Products

Those attending this short course will learn the basics of personal selling, methods to identify new customers, and will analyze their personal sales profile. The topics covered will include successful personal sales strategies, customer behavioral styles, locating customers, telemarketing, making the sales presentation, and trade shows. The course is designed to improve the efficiency and effectiveness of sales personnel. It is intended for new sales and marketing personnel or those wishing to improve their selling skills in the forest products industry.

October 4, 2001

CareerScope 2001

Twelfth Annual Career Fair.

Contact Tracee Radford, (540) 231-4406 or via email trradfor@vt.edu

November 29-30

Selling and Trading Lumber

This short course is being conducted in Corvallis, Oregon in cooperation with the Extension Program of Oregon State University.

December 4-6

The 20th Annual Oak Drying Workshop

The workshop provides practical information on the techniques and procedures for the quality drying of oak and other hardwood lumber in steam and dehumidification dry kilns and predryers. This program is designed for new and beginning dry kiln and predryer operators. Supervisors of drying facilities will also benefit from this course. The program assumes no experience in lumber drying.

December 5-6

Advanced Sales Training for the Forest Products Industry

This course is designed for sales personnel who wish to improve their communication skills, their sales skills, their time management, and their ability to deal with current and potential customers.

For more information on any of these events, contact Joanne Buckner by phone (540) 231-5876 or email ctrfpmjo@vt.edu

